Empowering People

2015 Annual Report to the Community

A hand up, not a hand out.

Dear Valued Partners.

20,208 That is the number of individuals who received life-changing services from Goodwill Easter Seals Miami Valley (GESMV) in 2015. These services helped children and adults across the age spectrum live their lives more independently. The individuals' perseverance, combined with the support of GESMV and our partners throughout the community, helped them achieve a greater quality of life and become more engaged citizens.

Thank you for being one of our valued partners. With your support, GESMV launched new initiatives, strengthening its commitment to the community and those in need.

- In May, Miami Valley Works began helping people who are economically disadvantaged find and maintain employment. But this is more than an employment program; it's a model for helping adults move from public assistance to self-sufficiency.
- In September, the Miracle Clubhouse opened on the GESMV Community Services campus in Dayton. This day-program creates a community for peer-support and assists adults recovering from mental illness obtain valuable skills that help them gain employment and live more enriched lives.
- In December, Easter Seals Adult Day Services opened in Lima. This important program helps adults with age-related disabilities stay active and engaged while their caregivers go to work and tend to other matters.

These are but a few of the ways GESMV strives to be the go-to resource for our most vulnerable citizens in 23 counties in West Central Ohio. Thanks to your partnership, families have free use of durable medical equipment so they can be more mobile; people with vision loss can listen to broadcasts of newspapers, books and magazines so they can stay connected with their community; and job seekers can use the Community Computer Lab to conduct job searches, submit applications and gain meaningful employment.

Thank you for making a difference. When you shop in our stores, hire one of our clients, volunteer in our programs or make a financial contribution, you become part of our mission of empowering people with disabilities or other disadvantages to achieve independence and improve their quality of life.

We invite you to learn more about GESMV. Please visit our website, www.gesmv.org, or call us at 937-461-4800.

Together we can be a force for change.

Thank you,



Lance W. Detrick President & CEO

Land W. Darrick



Mark E. Schutter Chair, Board of Trustees

Mah E. Shate

Mission, Vision and Values

Our mission is to empower people with disabilities and other disadvantages to achieve independence and improve their quality of life.

Our vision is to make it possible for all people to live. learn, work and play with full inclusion in the life of the community.

Our values define our culture and guide our work through:

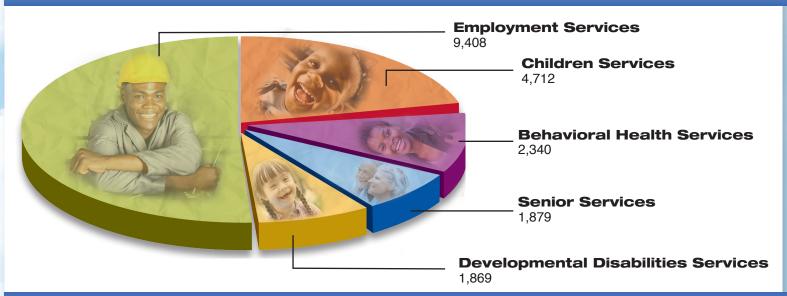
- · Continually increasing our ability to serve
- · Stewardship of community assets entrusted to us
- · Individual responsibility
- · Safety and wellness for employees and those we serve
- · Superior external and internal customer experience
- · Demonstrate compassion and empathy for those we serve

2015 Agency Highlights

- We served 20,208 people with disabilities and other disadvantages in a 23-county area, helping them achieve independence and improve their quality of life.
- Easter Seals Adult Day Services opened a new location in Lima, providing a safe and nurturing place for adults with age-related disabilities to participate in meaningful activities that help them maintain their independence.
- In partnership with the Alzheimer's Association, we launched the Memory Resource Center at our Beavercreek Adult Day Services location. The center provides cognitive stimulation and activities for individuals with dementia.
- GESVM hosted a community-wide celebration commemorating the 25th anniversary of the signing of the Americans with Disabilities Act, important civil rights legislation that prohibits discrimination and guarantees people with disabilities have the same opportunities to participate fully in the life of the community.
- Goodwill retail began construction on four new stores, set to open in 2016, in Lima, Huber Heights, Butler Township, and Van Wert. The Lima store will be a joint building, acting as GESMV's northern headquarters for services to the growing Allen County market.
- Our Main Street campus saw 600 visitors per week in our first year in this new building.
 The ease of accessibility and prominent location has prompted more walk-in inquiries for services than ever before.
- More than 800 people were served through our car seat safety program. Eligible participants
 are taught proper installation of car seats and provided with a seat of their own upon completion.



Serving your community in many ways



Helping people of all ages

AGE	NUMBER	PERCENTAGE
Birth-15 years	4674	23%
16-24 years	1710	8%
25-34 years	5914	29%
35-44 years	2021	10%
45-54 years	1939	10%
55+ years	3950	20%

life-changing services
20,208

Giving Back: Volunteers

Volunteers donate gifts of time, enthusiasm and money to Goodwill Easter Seals Miami Valley. They do so because they believe in our mission of empowering the individuals we serve. Volunteer involvement allows paid staff to enhance services because of expertise the volunteer offers or the extra time the volunteer provides. Last year, the addition of volunteer lobby ambassadors at the Community Services Campus helped our reception staff smooth the way for hundreds of visitors to our building each week. Individuals in the David O. Mason Career Center are assisted by volunteers with the sometimes daunting task of using computer programs to search for a job or prepare a resumé. Volunteers have a huge impact on our agency. In 2015, 1,100 volunteers provided almost 23,000 hours of service. Make a difference and become a member of the GESMV volunteer staff; learn about our many volunteer opportunities at www.gesmv.org.





Be inspired by more success stories like Aggie's at gesmv.org

Success Story: Aggie Parish

Thanks to the GESMV HOME Choice program, Aggie was able to make her unrealized dream of independence a reality. Prior to moving into the apartment last June, Aggie had spent the previous 23 years in a nursing home. Her life hasn't been easy: Married at 16 to a much-older man, she had six children, who were later removed by Children Services. After battling epilepsy and mental health issues for years, she was hospitalized for three months following what she describes as a seizure and nervous breakdown. From there, she was placed into a local nursing home.

One day, a social worker at the home asked Aggie if she had ever considered living on her own.

"I sat a few minutes and said, 'not right off ... but I'll give anything a try. Thank God Kathy found this place for me," Aggie said.

HOME Choice transition coordinator Kathy Eifert helped Aggie to furnish and set up her new apartment. The program assists people of all ages with disabilities who currently live in long-term care facilities, including nursing homes, immediate care facilities for persons with developmental disabilities, residential facilities for children, and hospitals.

Since she's moved into her own apartment, Aggie hasn't had any seizures and is "just as comfortable as I can be," she said.

"I'm my own boss."

The Community's Investment

The community investment	\$45,587,000	100.00%
Public support	778,000	1.71%
Investment gain (loss)	260,000	0.57%
Non-Profit support services	399,000	0.88%
Program services	11,912,000	26.13%
Contract earnings	4,157,000	9.12%
* Sale of goods	28,081,000	61.60%

Our Return to the Community

The community return Net Assets as of December 31, 2015	\$45,587,000 \$41,046,000	100.00%
Other	755,000	1.66%
Future investment in program services	-608,000	-1.33%
Purchased goods	793,000	1.74%
Investment in facility and equipment	2,607,000	5.72%
Facility expenses	4,317,000	9.47%
Supplies and services	7,682,000	16.85%
Wages, benefits and taxes	\$30,041,000	65.90%

At Goodwill **Easter Seals Miami Valley** 85.68 percent of all revenue directly supports services for people with disabilities, with 13.87 percent administrative and 0.45 percent **fundraising** expenses.

Leadership: Board of Trustees

Chair

Mark E. Schutter

First Vice Chair

J. Michael Herr

Treasurer

Terry Vukcevic

Secretary

Sam Warwar

Immediate Past Chair

Dwight T. Johnson

Honorary Trustees

Gerald M. Miller Greg K. Sabatino

Trustees

Ellen Chicoine

James Danis

William D. Duncan

Jane Haley

Rap Hankins

Gary Hunt

Barbara A. Johnson

John A. Keighley

C. Mark Kingseed

Daniel A. Marion Jr.

Teresa Marrinan

Alan Pippenger

Mary Ann Recker

Frederick Setzer Jr.

L. Tarlton Thomas III

Todd Vikan

Joseph Zehenny

Executive Management: Leadership

Lance W. Detrick

President and CEO

Leo E. Dugdale III

Vice President and Chief Financial Officer

Steven J. Kopecky, M.S.

Vice President of Program Services

Matt Arntz

Vice President of Retail and Facilities

Roger Baldridge

Vice President of Business Services

Dawn Bixler

Chief Compliance Officer

Kathy Rearick, CFRE

Vice President of

Marketing and Development

Rick Wegmann

Executive Director of Miami Valley Works

Angela Koon

Senior Executive Assistant

Thank you to our 2015 donors. Please visit gesmv.org for a list of donors.

This report is available in large print, Braille and audio.

Contact Goodwill Easter Seals Miami Valley's Marketing Department
937.528.6330

Goodwill Easter Seals Miami Valley

660 S. Main St. • Dayton, Ohio 45402 • 1.877.363.3303 • gesmv.org

ISO 9001:2008 CERTIFIED











This document was designed in-house by the Goodwill Easter Seals Miami Valley Marketing Department ©2016

Goodwill

Easter Seals Miami Valley

Be inspired at gesmv.org



@GESMV