

Empowering People

2018 Annual Report to the Community

A hand up, not a hand out.



Dear Community Partners,

Thank you for your continued support that helps transform the lives of children and adults across the region. Thanks to your generosity, GESMV assisted 17,164 individuals on their journeys to independence in 2018. GESMV provides life-changing services across the age spectrum, helping families live more enriched lives through greater independence. And while our work is far from done, I hope you will celebrate with us some of the accomplishments our clients and the agency achieved last year.

In 2018, Goodwill Easterseals assisted 1,069 people with obtaining and maintaining employment. This is across the agency and includes adults living in poverty who are receiving services through Miami Valley Works, veterans working with the Veterans & Employers Connection, adults recovering from mental illness through the Miracle Clubhouse, and people with disabilities through our traditional placement programs. Although the delivery may vary among the programs, the outcomes are the same: people experience the power of work and move towards greater independence and self-sufficiency.

OTHER HIGHLIGHTS FROM 2018 INCLUDE:

- Assisted 2,922 people in gaining computer skills so that they could improve their opportunities for employment;
- Distributed 659 car seats to people who meet an income guideline or have a child with a disability so that children are transported safely;
- Expanded the Medical Equipment Loan Program in Lima, serving 1,446 people there and throughout our service area, who needed medical items (wheelchairs, walkers, etc.) so they could live more independently;
- Provided broadcast of readings from national and local newspapers, magazines and books to 2,755 people with vision loss or other disabilities through the Radio Reading Service, help them stay connected to their community.
- Main Street Recovery Center tackled the opioid epidemic as we helped 475 individuals with an array of services that help treat the whole person.

Goodwill Easterseals will always be here to assist our community's most vulnerable citizens. Thank you for all you do to make that possible. If you would like to learn more about our efforts, please call us, 937-461-4800 or visit gesmv.org.

**Together we can be
a force for change.**

Thank you



Lance W. Detrick
President & CEO

Lance W. Detrick



Joseph A. Zehenny
Chair, Board of Trustees

Joseph A. Zehenny

Mission and Vision

Our mission is to empower people with disabilities and other disadvantages to achieve independence and improve their quality of life.

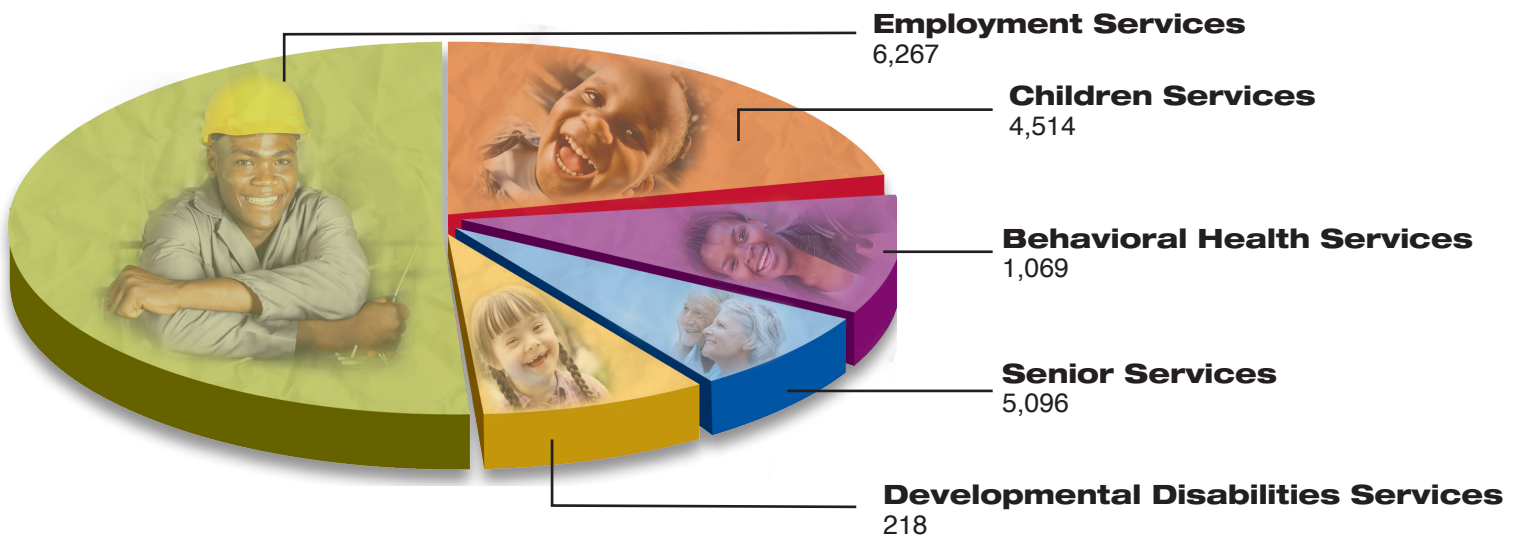
Our vision is to make it possible for all people to live, learn, work and play with full inclusion in the life of the community.

2018 Agency Highlights

- We served 17,164 people with disabilities and other disadvantages in a 23-county area, helping them achieve independence and improve their quality of life.
- We assisted 1,069 youth and adults obtain employment and work towards self-sufficiency.
- In its third year, the Main Street Recovery Center provided 475 individuals behavioral health services bringing greater stability to their lives.
- 905 senior adults had a better quality of life through our programs.
- We provided 1,446 people with free medical equipment through our medical equipment loan program. We also expanded this program into the Lima region in 2018.
- We provided 659 car seats free of charge to families to help keep their children safe in their motor vehicle.
- GESMV's Business Services Division continued to grow by obtaining 4 new janitorial contracts, creating 15 jobs for people with disabilities.
- GESMV engaged more than 900 volunteers, enhancing the services we offer the community.



Serving your community in many ways



Helping people of all ages

AGE	NUMBER	PERCENTAGE
Birth-11 years	4,392	25.59%
12-15 years	94	0.55%
16-24 years	1,177	6.86%
25-34 years	3,078	17.93%
35-44 years	1,337	7.79%
45-54 years	1,232	7.18%
55+ years	5,854	34.10%

People who received
life-changing
services

17,164

Giving Back: Volunteers

Goodwill Easterseals Miami Valley's team of volunteers are a powerful resource. Our volunteers offer not only their time, but their talents, compassion for others, and a willingness to help. In a variety of ways, our volunteers offer their support, helping us to accomplish our mission every day.

GESMV recognizes the value that our volunteers bring to our organization and the community. In 2018, GESMV engaged over 900 volunteers with close to 16,000 hours of service. Volunteers continue to play a significant role in the growth and quality of services we are able to offer to the community.

At GESMV, we aspire to create mission based, impactful volunteer opportunities. In doing so, our volunteers can feel proud of the difference they are making right here in their community.

Please visit www.gesmv.org to learn more about volunteering with GESMV.



Success Story: Angela Armstrong

Angela Armstrong struggled with addiction for nearly 20 years. She had lost her only daughter to an overdose. "One evening she went to a party and never came back." Angela would use drugs just to numb the pain. "I would lay there after taking the drugs wondering if that is how she felt. I wasn't there to protect her and parents are supposed to protect their children. The guilt was too overwhelming, so I just kept using drugs and in fact, I would just do more to numb the pain."

Angela eventually became homeless; she had nowhere to go and her three sons went to live with their father. Eventually, Angela was arrested for drug possession and served an 18 month sentence. While in prison, Angela was connected with Goodwill Easterseals Miami Valley's (GESMV) In Reach program. The program links individuals who are incarcerated to the services and resources

GESMV offers. In addition, the program conducts classes on Drug and Alcohol Addiction. Angela began to realize there is a better place to be than homeless and without a family. "Once you are in prison, you have nothing. People know they did wrong, but they are all still human and feel regret."

Upon her release, Angela reached out to GESMV and began participating in therapy sessions at Main Street Recovery Center. "Goodwill held my hand and removed all of those barriers. Without GESMV, I would most probably be somewhere living on the streets. They laid out a path and held my hand through the process."

Angela now works as a Peer Support Specialist for Goodwill Easterseals Miami Valley. She has her three boys back in her life, who are now very supportive. "I never realized my life could be so good. It is a blessing to be a part of Goodwill (Easterseals) and now actually work here as a Peer Support Specialist."

The Community's Investment

* Sale of goods	30,211,000	63.34%
Contract earnings	5,606,000	11.75%
Program services	10,180,000	21.34%
Non-Profit support services	497,000	1.04%
Investment gain (loss)	-176,000	- 0.37%
Public support	1,381,000	2.90%
The community investment	\$47,699,000	100.00%

Our Return to the Community

* Wages, benefits and taxes	\$30,346,000	63.62%
Supplies and services	7,648,000	16.03%
Facility expenses	4,977,000	10.43%
Investment in facility and equipment	2,655,000	5.57%
Purchased goods	1,402,000	2.94%
Other	671,000	1.41%
The community return	\$47,699,000	100.00%
Net Assets as of December 31, 2018	\$42,483,000	

At Goodwill Easterseals Miami Valley 87.14 percent of all revenue directly supports services for people with disabilities, with 12.24 percent administrative and 0.62 percent fundraising expenses.

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Goodwill Easterseals Miami Valley

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