

Empowering People

2019 Annual Report to the Community



A hand up, not a hand out.

Dear Community Partners,

Thank you for your continued support that helps transform the lives of children and adults across the region. Thanks to your generosity, GESMV assisted 20,545 individuals on their journeys to independence in 2019. GESMV provides life-changing services across the age spectrum, helping families live more enriched lives through greater independence. And while our work is far from done, I hope you will celebrate with us some of the accomplishments our clients and the agency achieved last year.

In 2019, Goodwill Easterseals assisted 1,092 people with obtaining and maintaining employment. This is across the agency and includes adults living in poverty who are receiving services through Miami Valley Works, veterans working with the Veterans & Employers Connection, adults recovering from mental illness through the Miracle Clubhouse, and people with disabilities through our traditional placement programs. Although the delivery may vary among the programs, the outcomes are the same: people experience the power of work and move towards greater independence and self-sufficiency.

The agency continues to see tremendous need for behavioral health services. Through the Main Street Recovery Center, GESMV assisted 707 individuals – an increase of 48 percent over 2018. GESMV offers an array of services that help treat the whole person, including:

- Individual and group counseling
- Diagnostic assessment
- Case management
- Psychiatry services including Medication Assisted Treatment and Medication Management

In 2020 we will celebrate the grand opening of our Clayton store. It is located at 7759 Hoke Road near the Walmart. Whenever we open a store, we create job opportunities – especially for people with disabilities, as well as training opportunities for people interested in the customer service field. The stores also generate revenue that allow us to present many of our free services for the community. We invite you to shop, donate, and change a life.

Thank you for your investment in Goodwill Easterseals and for helping us provide services to assist people with disabilities or other disadvantages. Together we can achieve our vision of making it possible for all people to live, learn, work and play with full inclusion in the life of the community. If you'd like to learn more about our programs and services, please call us, 937-461-4800.

**Together we can be
a force for change.**

Thank you,



Lance W. Detrick
President & CEO



Joseph A. Zehenny
Chair, Board of Trustees

Mission and Vision

Our mission is to empower people with disabilities and other disadvantages to achieve independence and improve their quality of life.

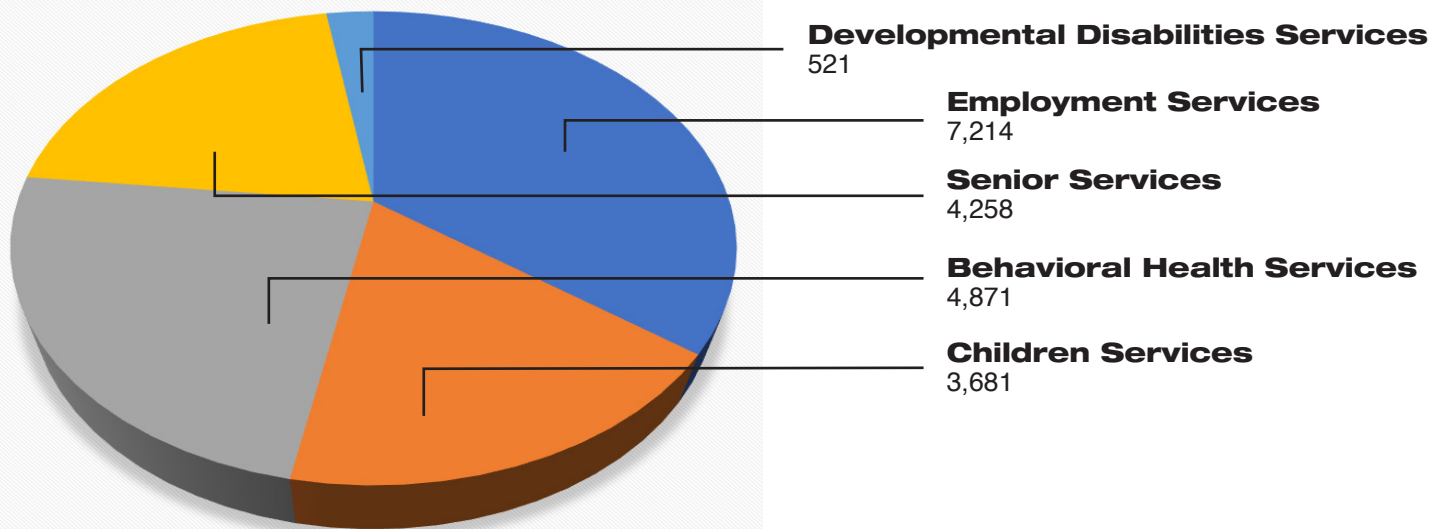
Our vision is to make it possible for all people to live, learn, work and play with full inclusion in the life of the community.

2019 Agency Highlights

- We served 20,545 people with disabilities and other disadvantages in a 23-county area, helping them achieve independence and improve their quality of life.
- Assisted 2,024 people in gaining computer skills so that they could improve their opportunities for employment.
- 736 senior adults have a better quality of life through our programs.
- Helped 96 adults with developmental disabilities obtain employment through the Job & Community Connections program.
- Participated in the tornado relief efforts, helping 834 people get their lives back on track after the devastation.
- Provided broadcast of readings from national and local newspapers, magazines and books to 2,337 people with vision loss or other disabilities through the Radio Reading Service, to help them stay connected to their community.
- The Dayton Sewing Collaborative (a non-profit organization) moved into our Main St. Campus building, so that we may better collaborate with them on sewing contracts and training opportunities. This led to an acquisition of a government contract producing laundry bags for the Department of Defense allowing us to create six new jobs for people with disabilities.



Serving your community in many ways



Helping people of all ages

AGE	NUMBER	PERCENTAGE
Birth-11 years	4,953	24.11%
12-15 years	1,261	6.14%
16-24 years	1,923	9.36%
25-34 years	3,437	16.73%
35-44 years	1,945	9.47%
45-54 years	1,598	7.78%
55+ years	5,428	26.42%

People who received
**life-changing
services**
20,545

Giving Back: Volunteers

Goodwill Easterseals Miami Valley is proud to have a team of volunteers that assist us with our mission every single day. Our volunteers are a dedicated group of people who not only bring a positive attitude, but a fresh perspective, unique talents and the most valuable thing – their time.

In 2019, GESMV engaged over 700 volunteers with close to 11,000 hours! Volunteers have continued to play an important role in the growth and quality of service we are able to offer to the community.

Our volunteer program offers opportunities for those who are interested in long-term on-going volunteer opportunities as well as single day, one-time occasions.

Please visit www.gesmv.org to learn more about volunteering with GESMV.



Meet Brittany Thomas



I was a single mom at the age of 20 with very little help, no money, no car, and no job. At the time, I was depressed and I had no idea how I would pay my bills or get to where I needed to go. After applying for cash assistance through the Job Center, I was referred to Goodwill Easterseals Miami Valley for the Comprehensive Case Management and Employment Program (CCMEP). They not only helped with the financial situation, but also helped rebuild ME. I was introduced to ME, finding my character and confidence. The program has been a blessing to me and my son in so many ways ever since.

With the help of CCMEP, I learned more about how to be a leader and not get stuck in the customs of this world. Through my upbringing, I've always been a firm believer of God's promises, but it was a great reminder that the place I was in at the moment, was only temporary. I knew I would overcome my circumstances, especially with my CCMEP Coordinator's help and support. She was there every step of the way to help me get my life on track and accomplish my goals.

I am employed full time as a banker and teller for PNC. Reflecting back on my journey, I am so grateful and appreciative of all the help I received. Now I am able to share my story and inspire others to keep pushing. "Your circumstances and environment do not determine your future. Your faith and drive does."

The Community's Investment

Sale of goods	31,668,000	61.52%
Contract earnings	5,756,000	11.18%
Program services	9,866,000	19.17%
Non-Profit support services	526,000	1.02%
Investment gain (loss)	2,036,000	3.96%
Public support	1,620,000	3.15%
The community investment	\$51,472,000	100.00%

At Goodwill Easterseals Miami Valley 87.14 percent of all revenue directly supports services for people with disabilities, with 12.24 percent administrative and 0.62 percent fundraising expenses.

Our Return to the Community

Wages, benefits and taxes	\$30,571,000	59.39%
Supplies and services	7,673,000	14.91%
Facility expenses	5,140,000	9.99%
Investment in facility and equipment	3,829,000	7.43%
Purchased goods	1,624,000	3.16%
Other	2,635,000	5.12%
The community return	\$51,472,000	100.00%
Net Assets as of December 31, 2019	\$45,127,000	

•Audited Financial Results 04/30/2020

Leadership: Board of Trustees

Chair

Joseph Zehenny

First Vice Chair

Gary Hunt

Treasurer

L. Tarlton Thomas III

Secretary

Sam Warwar

Immediate Past Chair

J. Michael Herr

Honorary Trustees

Gerald M. Miller

Greg K. Sabatino

Trustees

Brenda Clemens

Marva Cosby

James Danis

David Donaldson

William D. Duncan

Diane Ewing

Carla R. Fiden

Rap Hankins

Kevin Hopf

Ellen S. Ireland

Gary L. LeRoy, M.D.

Teresa F. Marrinan

Alan Pippenger

Jeffrey P. Purks

Tony Quatman

Craig Seitz

Jon Selvaraj

Shaun Smith

Kevin Weckesser

Executive Management: Leadership

Lance W. Detrick

President and CEO

Graig Tuschong

Vice President and Chief
Financial Officer

Matt Arntz

Vice President of
Retail and Facilities

Dawn Bixler

Chief Compliance Officer

Dave Burrows

Vice President of
Business Services

Rhonda Kline

Director of Human Resources

Steve Niswonger

Director of Marketing

Kathy Rearick, CFRE

Vice President of Development

Teri Shirk

Vice President of
Program Services

Rick Wegmann

Executive Director of
Miami Valley Works

Angela Koon

Senior Executive Assistant

Thank you to our 2019 donors. Please visit gesmv.org for a list of donors.

Goodwill Easterseals Miami Valley

660 S. Main St. • Dayton, Ohio 45402 • 937-461-4800 • gesmv.org

ISO 9001:2015 CERTIFIED



United Way of the
Greater Dayton Area

*This document was designed in-house by the
Goodwill Easterseals Miami Valley Marketing Department ©2020*

Goodwill  easterseals Miami Valley

Be inspired at gesmv.org

Follow us on Social Media @GESMV:

